

To continue their success and remain ahead of the competition, this satellite broadcasting company implemented Konect Elite to simplify what could've become a very costly and complex IT infrastructure.

CASE STUDY

Client

Ciel Satellite Group
<http://www.cielsatellite.ca>

Industry

Satellite Broadcasting

of Employees

6 employees

Server Environment

Microsoft® Windows®
Server 2008R2



Client Environment

Microsoft® Windows® XP
Professional, Windows 7

Applications

ACCPAC CRM

Business Challenges

- Needed to centralize application & data management.
- Needed to provide remote access to users working from branch locations or remotely.
- Needed real-time availability of applications and data.
- Needed to protect existing client software investments.
- Needed to minimize employee learning curve for user interfaces.

Solution

- Konect Elite™
- Microsoft® Windows® Server 2008R2 Remote Desktop Services

Results

- Centralized management and delivery of applications and data.
- On-Demand access to applications anywhere, anytime, using any device.
- Consistent end user experience, regardless of client device.
- Increased employee productivity & overall business performance.
- Seamless scalability for future growth.

Challenge

With the never-ending pressure to remain competitive, the Ciel Satellite Group ('Ciel') needed to act fast. Employees were losing valuable time traveling to and from the office when they could be far more productive out in the field. With critical business applications located on their client desktops, the need to centralize applications and data became a key business requirement. With a significant investment in Microsoft XP and Vista desktops, ensuring users could simply and securely access their applications on-demand with a consistent use access experience regardless of location, device or client OS, was a key requirement.

Solution

With the implementation of Windows Server 2008R2 Remote Desktop Services ('RDS') in combination with Konect Elite, Ciel was able to deliver their ACCPAC and ERP applications remotely to their sales team. These applications could be accessed with a consistent user access experience from their XP and Vista desktops, laptops or netbooks, whether in the office or out in the field. And, with the future need to support Windows 7 clients, Konect provided the necessary baseline infrastructure to support this expansion with no disruption to the end user experience.

Results

Ciel employees are no longer confined to ordinary desktops that are locked to an office, location, or device, thereby radically improving individual productivity and business performance. Extending the value of their current client XP and Vista IT investments, Ciel can now incrementally upgrade their clients to Windows 7 as their budgets allow.

- Increased speed and flexibility of application and desktop deployments.
- Improved security of critical data and applications with centralization.
- Reduced IT administrative overhead with simplified management features for application and desktop delivery.
- Seamless end user access experience, whether using XP, Vista or Windows 7 clients where applications can be accessed as if they were integrated within a local desktop, improving remote worker efficiency.
- On-Demand access to applications anywhere, anytime, using any device.
- Increased individual employee and remote worker efficiency and productivity and overall business performance.

Ciel Satellite Group ('Ciel') is a key contributor to the Canadian telecommunications infrastructure, offering wholesale satellite capacity to direct-to-home programmers. With new satellites, Ciel will also offer satellite capacity to broadcasters, VSAT and enterprise networks, educational and distance learning networks, as well as cultural and community organizations seeking broadband connections. *"We are looking to deliver and optimize more applications using Konect Elite™ even as the business grows at a tremendous rate."*

Bob Nelson, Owner
Ciel Satellites Group



desktopsites Reseller Partner

About SCNS

Schultz Computer Network Systems ('SCNS') has been serving the Ottawa area since 1985. We provide custom software as well as hardware implementations for many different clients, in many different environments, in many different cities. The world is sure becoming a small place with the power of the internet.

"Konect Elite is a very straightforward product that is very easy to deploy & maintain, yet has the power of Citrix-like capabilities! Our picky clients are always looking for something new and fresh like Konect Elite, especially when it eliminates the 'one little thing' issues that we all hate... The dts team is always more than happy to answer any questions we have – thanks again guys!"

John Schultz, Owner
<http://www.schultzcomputer.ca>

About desktopsites

desktopsites is a leading developer of innovative and cost effective application and desktop virtualization solutions for small and mid-size businesses ("SMEs"). desktopsites Konect Elite™ is a Windows® application and desktop virtualization solution that centralizes application and desktop management and delivers applications to physical or virtual desktops on-demand to users anywhere using any PC, thin client, laptop or netbook.



ISV/Software Solutions

